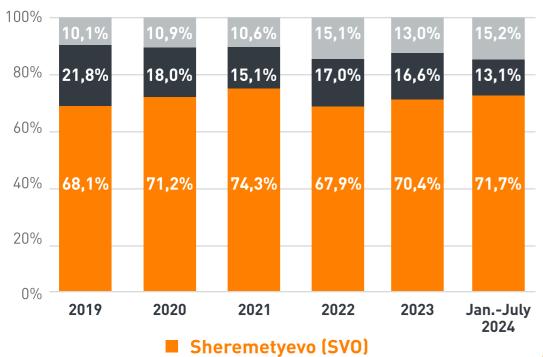


KEY BUSINESS ACHIEVEMENTS & FINANCIAL RESULTS

# CONSISTENTLY EXPANDING OUR MARKET SHARE IN MOSCOW AIR CLUSTER



# MOSCOW Air Cargo Market GHA's shares trends



■ Domodedovo (DME)

Vnukovo (VKO)

Source: Federal Air Transport Agency



# SUCCESSFUL PARTENTSHIP WITH RUSSIAN & FOREIGH AIRLINES



HANDLING & STORAGE FACILITIES



#### CUTTING EDGE INFRASTRUCTURE & TECHNOLOGICALLY ADVANCED CARGO-HANDLING SOLUTIONS

# THE LARGEST AIRFREIGHT TERMINAL IN CIS & EASTERN EUROPE



Total Floor Area: 42,300 m<sup>2</sup>



Handling Capacity: 380,000 tonnes per year\*



**Truck Docks: 29** 



Opened in the end of 2017

# BEST OPPORTUNITIES FOR YOUR BUSINESS DEVELOPMENT



Automated Storage & Retrieval System (ASRS)

- 7 levels
- *3,198* storage positions
- 12 rail-guided stacker cranes



- 4 levels
- 576 ULD storage positions
- **60** positions for temperaturesensitive ULDs (t +2 +8°C)
- 4 x 20" ETVs (lifting capacity up to 13.6 tonnes)
- 13 conveyor lines with apron access (1 for 20" cargo pallets)

Modern automated handling systems & technologies used at Moscow Cargo terminal are successfully employed in the world's largest airfreight terminals:

HACTL, PACTL, Emirates SkyCargo Mega Terminal, Turkish Cargo New SmartIST Terminal

HANDLING & STORAGE FACILITIES



#### PROFOUND EXPERTISE IN TEMPERATURE-SENSITIVE CARGO HANDLING





TTSP 3,981 m<sup>3</sup>

- 26 separate storage areas
- Separately adjustable temperature settings (t -20 +25 °C)
- **60** PER ULD storage positions in PCHS (t +2 +8°C)
- 30 RKN / 15 RAP containers handled at a time





# TEMPERATURE MONITORING & CONTROL

- Automatic 24/7 temperature control with real-time deviation alert
- Certified & well-trained staff (Envirotainer and IATA CEIV training programmes)
- Standby power supply
- Contingency plan for disruptive situations
- Daily cleaning & disinfection
- Dry ice supply (on request)





## VACCINE HANDLING

- Prioritised handling of COVID-19 vaccine shipments
- Reduced handling times
- Temperature-controlled airside transport solutions
- TTSP storage areas with automatic 24/7 temperature control & real-time deviation alerts
- Moscow Cargo impeccably handled >450 tonnes of Sputnik V vaccine ensuring its safe distribution within Russia and abroad





740 m<sup>3</sup>

- Careful handling of live animals
- Providing special animal-friendly airside transportation equipment
- Soundproof accommodation with temperature control and air conditioning

#### HANDLING & STORAGE FACILITIES



#### EFFECTIVE SOLUTIONS TO PERFORM SAFE HANDLING & STORAGE FOR ALL TYPES OF CARGO



VAL 3,345 m<sup>3</sup>

- TAPA certification
- Biometric access control
- Gaseous fire suppression system
- Active humidity & temperature control



DGR 6,848 m<sup>3</sup>

- All classes
- Radioactive materials
- Special license for arms & ammunition



#### SPECIAL GATE FOR BUP ULDS

- 20" pallets handling
- 2 platforms for ULDs & cars



# CUSTOMS CLEARANCE 'single-window environment'

- Customs Clearance & Control Department
- Customs Inspection Department
- Department of Documentary Maintenance
- Customs Information Technology Division

## **MOSCOW CARGO TERMINAL**

GREAT EXPERIENCE IN HANDLING ALL CARGO CATEGORIES









# PROFOUND EXPERTISE OF GROUND HANDLING

**DANGEROUS GOODS** 

LIVE ANIMALS

**TTSP** 

**TURBINES** 

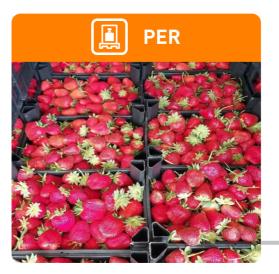
**CARS** 

**OIL AND GAS EQUIPMENT** 

RIDIOACTIVE CARGO, ETC.







## **MOSCOW CARGO TERMINAL**

HIGH OPERATION KPIS PERFOMANCE



#### GUARANTEED SLA COMPLIANCE UNDER SHEREMETYEVO GROUP HEADQUARTERS' CONTROL

#### **ACTUAL MOSCOW CARGO COMPLIANCE WITH AIRLINES' SLA**

AIRLINE	TARGET KPI	AVERAGE 2023	CURRENT 2024
Aeroflot	95.0%	95.0%	95.0%
Volga-Dnepr Airlines	95.0%	99.3%	99.0%
Qatar Airways	99.0%	99.9%	100.0%
China Eastern Airlines	99.0%	99.9%	99.9%
Sichuan Airlines	99.0%	99.9%	100.0%
Hainan Airlines	95.0%	99.5%	99.9%
Mahan Air	95.0%	99.9%	100.0%

CSI foreign airlines

96.62%

(+1.51% vs 2022)

#### **MOSCOW CARGO AWARDS**



#### **SICHUAN AIRLINES 2022**

Represented with the Outstanding GHA Award 2022 by Sichuan Airlines







#### **CHINA EASTERN AIRLINES 2023**

Named «RELIABLE PARTNER» by China Eastern Airlines, in recognition of our «high professionalism and impeccable quality of ground handling services at SVO in 2023»







#### **SICHUAN AIRLINES 2023**

Honoured with the Outstanding GHA Award 2023 by Sichuan Airlines





## **MOSCOW CARGO TERMINAL**

HIGH CUSTOMER SATISFACTION ASSESSMENT



## CONSTANTLY INCREASING NUMBER OF LOYAL CUSTOMERS

CUSTOMER SATISFACTION INDEX

(consignees & consignors)

CSI

92.07%

(+6.77% vs 2022)

CUSTOMER NPS

(consignees & consignors)

60.56%

(+1.61% vs 2022)

# **CLIENTS FEEDBACK**

DNS	"Completely satisfied with the level of services provided by Moscow Cargo"	<b>MGM</b> logistic	"The quality of the services provided fully meets our needs"
GBS	"Moscow Cargo staff has shown high professionalism over many years of work"	MARÉE S	"High quality of fulfilling its duties in the field of handling perishable cargo"
<b>a</b> tlas	"High quality of fulfilling its duties in the field of handling perishable cargo"	m≋rlion	"Well-done job during the high transportation season"

#### IT SERVICES

#### TO AIRLINES & AGENTS





# Personal Airline Online Account

- Postal mail scanning
- Airline AWBs' details
- Cargo Manifests (import & export)
- Telexes (FSU RCS, RCF, NFD)
- Cargo Damage Surveys
- Cargo Damage Reports
- Mail handling data
- Real time remote tracking of the volume of cargo dropped-off and built-up for the flight





## Smart Yard Management System (e-Queue Data)

- Number of vehicles on gates
- Number of vehicles in queue
- Vehicle actual time of arrival to Moscow Cargo premises
- Actual time of vehicle invitation to gate
- Actual loading/unloading start time



## Online Customs Information

- Preliminary information (PI) to customs authorities
- Date and time of "Cargo Released by Customs" Notification
- Customs Declaration Number
- "Cargo Moved in the Bonded Warehouse" Notification Number (D01 Form)
- "Cargo Moved Out of the Bonded Warehouse" Notification Number (D02 Form, with number of pieces and weight)



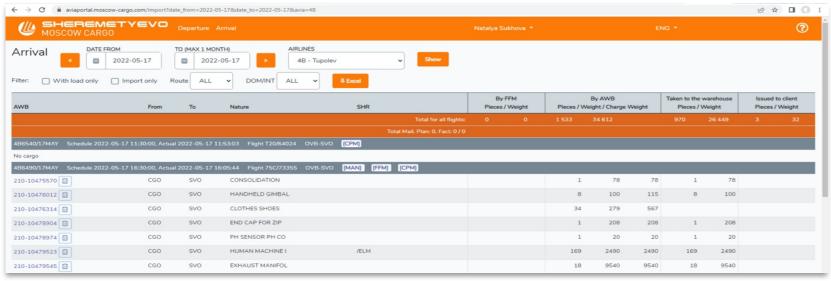
# Personal Customer Online Account

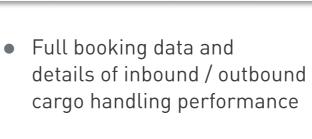
- Checking AWB / HAWB status
- Checking financial information
- Issuing e-pass for vehicles
- Issuing e-security declaration
- Printing cargo labels
- Checking actual flight schedule
- Checking actual electronic queue status in the Smart Yard Management System
- Online order of collecting cargo and making a payment
- Online ordering of pick-up cargo and making a payment

## **OPERATIONAL DATABASE FOR AIRLINES**



#### AIRLINE'S PERSONAL ONLINE ACCOUNT





- Scans of AWBs, cargo manifest, NOTOC
- XLS format statistical reports

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